

## SYLLABUS

**1. Course title:**

ADVISORY SERVICE IN AGRICULTURE

**2. Code:****3. Cycle of study:****4. ECTS credits:****5. Type of course:** Mandatory  Elective**6. Prerequisites:**

No prerequisites

**7. Class restrictions:**

No class restrictions

**8. Duration / semester:****9. Weekly contact hours:**

9.1. Lectures:

2

9.2. Seminars:

0

9.3. Laboratory/Practice classes:

1

**10. Faculty:**

Faculty of Technology

**11. Department/study program:**

Agronomy

**12. Lecturer:****13. Lecturer's e-mail:**

**14. Web site:**

www.tf.untz.ba

**15. Course aims:**

Mastering the basic skills and in professional and advisory services in agriculture and the development of communication skills and techniques of knowledge transfer. Understanding the importance and role of advisory services in the overall development of agriculture.

**16. Learning outcomes:**

After successfully completing the course, the student will be able to apply appropriate techniques of work with individuals, groups and masses, in relations counselor-client.

**17. Course content:**

Introduction, history of professional and advisory services in BiH and the world. Definitions and characteristics of professional and advisory services in agriculture. The basics of counseling. Basic orientation in counseling. Basic concepts for counseling. Indirect way of conducting conversations with clients. The basic principles and the theory of diffusion of innovation. Knowledge and information systems in agriculture. Methods of work of advisory services.

**18. Learning methods:**

Learning methods in the course are:

- Lectures with the use of multimedia resources,
- Field exercises.

**19. Assessment methods:**

After half of the semester (in the 8th week), students take the writing test, which includes previously treated topics from lectures and exercises. The student can achieve a maximum of 20 points on the first test. In the 13th week of the semester, students take the writing test, which includes previously treated topics from lectures from the second semester. The student can achieve a maximum of 20 points on the second test. All students take both tests on the course at the same time, thereby achieving uniformity of the level of knowledge that is being tested, as well as the conditions under which the student takes the exam. For a continuous activity in lectures throughout the semester, the student can achieve 0 to 10 points. The final exam is written or oral. All students have the right to go to the final exam. The maximum number of points a student can achieve on the final exam is 50. The minimum number of points on the final exam is 25.

Checks on all forms of knowledge are recognized as a cumulative test if the result is positive after each individual check and is at least 50% of the total of the predicted and / or required knowledge and skills.

In order to pass the course, a student must have at least 54 cumulative points of which at least 25 points on the final exam.

**20. Assessment components:**

The assessment of the exam is based on the total number of points the student has obtained by fulfilling the pre-requisites and passing the exam and is determined according to the following scale:

Student obligations	Points
Presence and activity at classes	10
Test I	20
Test II	20
Final Exam	50
Total	100

**21. Required reading list:**

1. Ministarstva za poljoprivredu entiteta BiH (2001): Priručnik za obuku u radu stručnih savjetodavnih službi (ukupno str. 60).
2. Hoffman, V., Bentaya Gerster Maria, Janković, D., (2008): Predmet savjetodavstvo

**22. Web sources:****23. Applicable starting from the academic year:**

2016/2017

**24. Adopted in the Faculty/Academy session:**