

SYLLABUS

1. Course title:

Business Law Contracts

2. Code:**3. Cycle of study:****4. ECTS credits:****5. Type of course:** Mandatory Elective**6. Prerequisites:**

None

7. Class restrictions:

None

8. Duration / semester:**9. Weekly contact hours:**

9.1. Lectures:

4

9.2. Seminars:

1

9.3. Laboratory/Practice classes:

10. Faculty:

Faculty of Law

11. Department/study program:

GENERAL COURSE - LAW

12. Lecturer:

Dr sc. Hajro Kofrc, vanr. prof.

13. Lecturer's e-mail:

hajro.kofrc@untz.ba

14. Web site:

pf@untz.ba

15. Course aims:

- To present basic terms and concept of business law contracts;
- Understanding contracts whom are concluded by companies within their registered businesses;
- Comprehending essence and significance of business contracts and their characteristics;
- Acquiring skills for negotiating contracts and learning of consequences for contract parties;
- Acquiring required skills in business law contracts for practice use.

16. Learning outcomes:

- Identifying different contracts models in business law contracts;
- Assessment of theoretical and practical knowledge of theory and legal aspect of business law contracts with comparative law approach;
- Analysis of contracts of business law contracts, from conclusion of it to its surcease/end of parties relationship;
- Distinction and classification of given types of business contracts, and
- Identifying relevant contracts institutes,
- Drawing up and an analysis of different business contracts.

17. Course content:

1. Business Law Contracts - Concept and Characteristics;
2. Sales Agreement;
3. Contract on brokering (brokerage);
4. Trade Representation Agreement (Agent);
5. Commitment contract;
6. Storage Agreement;
7. Contract on freight forwarding;
8. Contract on the transport of goods / things by rail;
9. Contract on transport of goods / things by drum / bodywork;
10. Contract on the transport of goods / things in internal waterways;
11. Contract on the transport of goods / goods by sea;
12. Agreement on the transport of Goods / Goods by Aircraft;
13. Insurance contract
14. Construction contract, License agreement
15. Reinsurance contract; Securities; Bills of exchange; Cheque; Bonds, treasury bills and commercial bill

18. Learning methods:

1. Interactive lectures, with intense dialogue with students about all considered issues;
2. Practices, in a way where students actively discuss and present their opinions;
3. Preparing, making and presenting group and individual work;
4. Acquiring practice by visiting courts and district attorney's office, with purpose of gaining additional practical knowledge in company law.

19. Assessment methods:

In the middle of semester students have a writing colloquium, which consists of all, until then, completed lectures of indicative content of given subject. It contains 8 (eight) theoretical questions [where correct answers are evaluated with 5 (five) points], apropos, student can achieve maximum of 40 (forty) points. It is considered that student has passed if minimum of 21 (twenty one) points was achieved.

Within pre-exam duties students can, optionally, make (individually or goras part of a group) a research, whose topic and thesis is within content of teaching subject. After it is completed a research is handed too professor for review and evaluation, after which a student presents it. If in making and presentation of research partake more students, 3 (three) at most, their participation is evaluated separately (as for individual) - 10 points at most.

For continuous activities, during semester, student can achieve up to 10 points.

Final exam is oral, where student answers 4 (four) theoretical questions that he draws, regarding all lectures, if he hasn't passed colloquium, or, remaining lectures, respectively to passed colloquium - where each question bears 10 (ten) points. It is considered that student has passed exam after he positively answers all 4 (four) questions, by which he can achieve a40 (forty) points at most. Assessment at final exam is evaluated with positive grade, if minimum of 21 points is achieved. Final exam can be performed in writing as well.

All together, for student to pass exam for listed subjects, a minimum of 54 points needs to be met.

Given concept, as well as complexity of assessment (which follows), applies when performing reformatory and additional reformatory exam.

20. Assessment components:

Exam grade is determined by following scale: Student duties - maximum points, Attendance to lectures - 5 (5%), Student activity - 5 (5%), Individual or group work 10 (10%), Colloquium - 40 (40%)

Final exam - 40 (40%)

Total/max - 100 (100%)

Final grade by number of points:

0 – 53 5 (F)

54 – 63 6 (E)

64 – 73 7 (D)

74 – 83 8 (C)

84 – 93 9 (B)

94 – 100 10 (A)

21. Required reading list:

1. Čović, Š., (2003), Company Law, Sarajevo, Pravni fakultet Univerziteta u Sarajevu, i

2. Companies act, "Službene novine F BiH", 74/15., "Službene novine F BiH", 74/15..

22. Web sources:

pf@untz.ba i ef@untz.ba

23. Applicable starting from the academic year:

2016/2017

24. Adopted in the Faculty/Academy session: